

Innovators in Automation



Annual Meeting

6 December 2012

1. The year to 31 August 2012
 - Highlights and achievements
 - Operational outcomes
 - Financial outcomes
2. Recent activities
3. Looking ahead to 2013 and beyond

Year to 31 August 2012 – Highlights and achievements

- ▲ Revenue and Profit growth of 19%
- ▲ Strong Balance Sheet with no debt
- ▲ Product sales to 83 Countries
- ▲ Research & Development expenditure of \$7m+
- ▲ New products to market across all sectors
- ▲ Meat (X-Ray) technology uptake accelerates

Products



▲ Meat Processing

- ▲ Automated lamb boning room at Finegand
- ▲ X-Ray technology uptake with worldwide interest
- ▲ JV with Silver Fern Farms produces positive contribution

- ▲ Appliance Manufacturing Systems
 - ▲ Projects for Australia, Mexico, USA and Australia
 - ▲ Focus on standardisation
 - ▲ Focus on strategic alliances

Year to 31 August 2012 – Operational overview

- ▲ Sample Preparation (Mining)
 - ▲ Expanded range of standard products
 - ▲ Strong Growth in certified reference materials
 - ▲ Joint Venture with XRF Scientific Ltd (ASX:XRF)
 - ▲ XRock Automation Pty Ltd
 - ▲ Joint capability to deliver complete turnkey automated solutions

Year to 31 August 2012 – Operational overview

- ▲ Industrial Automation
 - ▲ Leverage automation and production engineering
 - ▲ Projects in leading edge applications underway
 - ▲ Dairy automation joint venture
 - ▲ On Farm production trials successful
 - ▲ Strategic partner to take to market

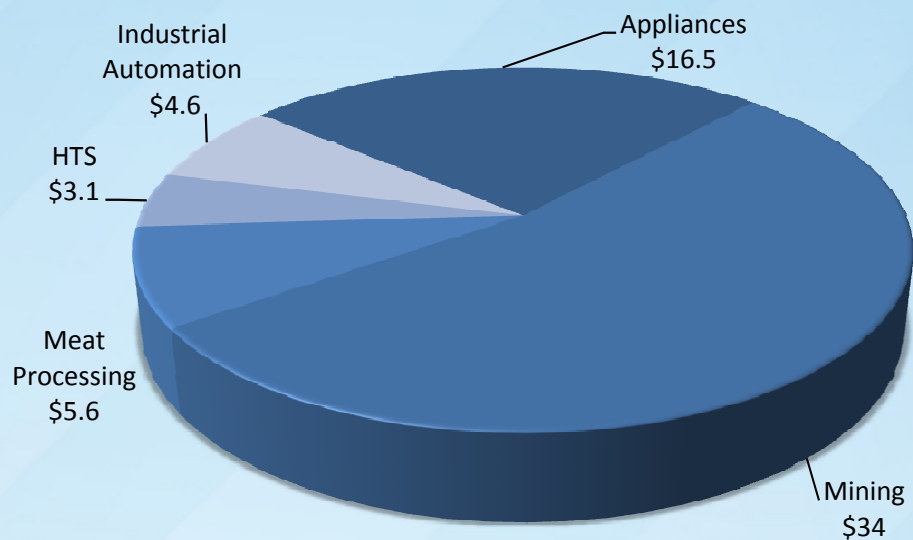
Year to 31 August 2012 – Operational overview

- ▲ Superconductors (electromagnets)
 - ▲ Performance targets met
 - ▲ Products ready for commercialisation
 - ▲ NMR for online reaction monitoring
 - ▲ Electromagnets for Hard Disk Drive industry
 - ▲ NMR for MRI contrast agent development
 - ▲ Cryocooler – gas liquefaction systems

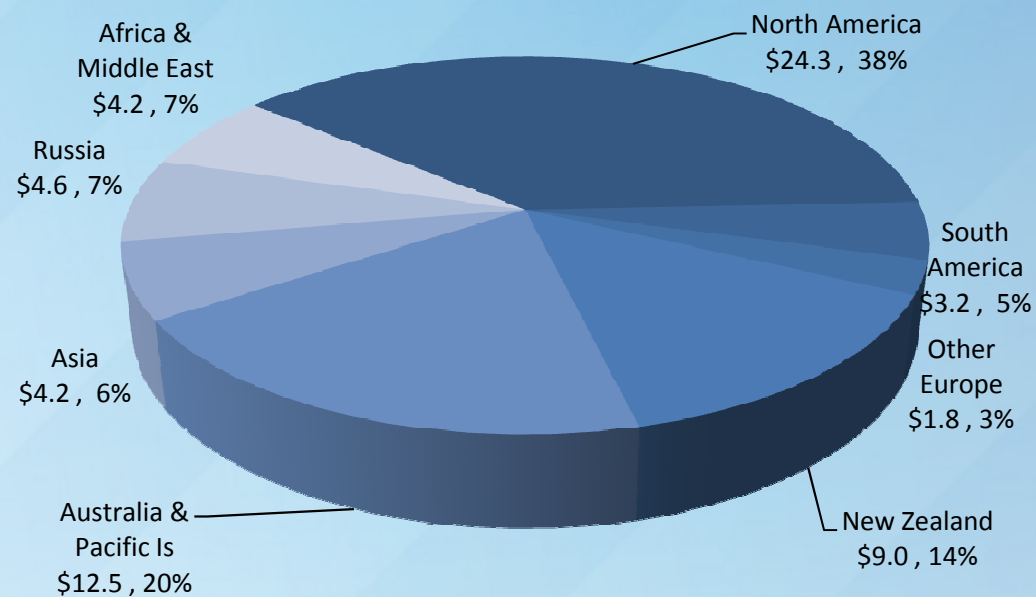
2012 Sales Revenue by Market & Geography

Revenue and Geographic Diversification (Total \$63.8m)

FY2012 Revenue by Market¹

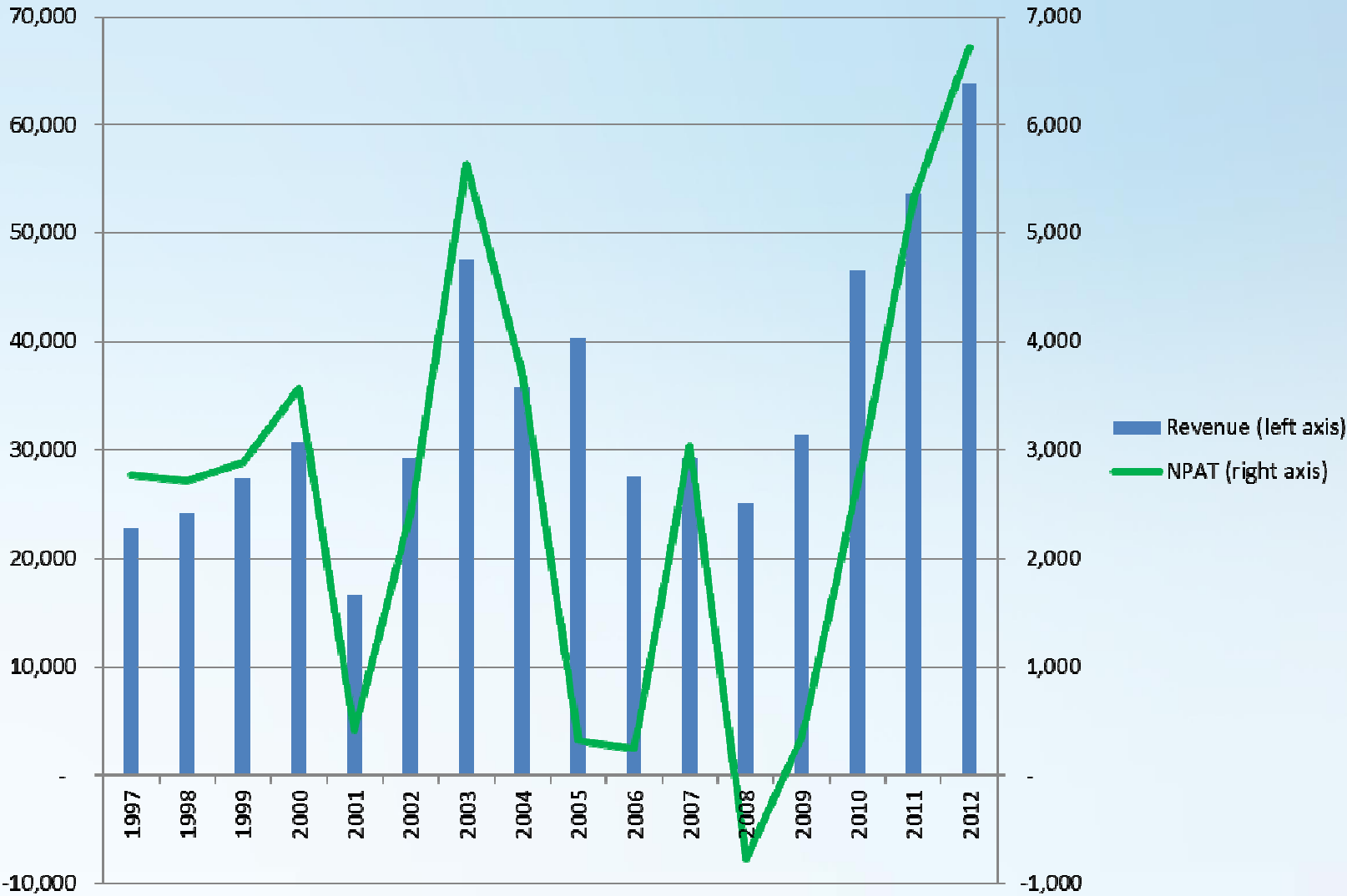


FY2012 Revenue by Geography¹



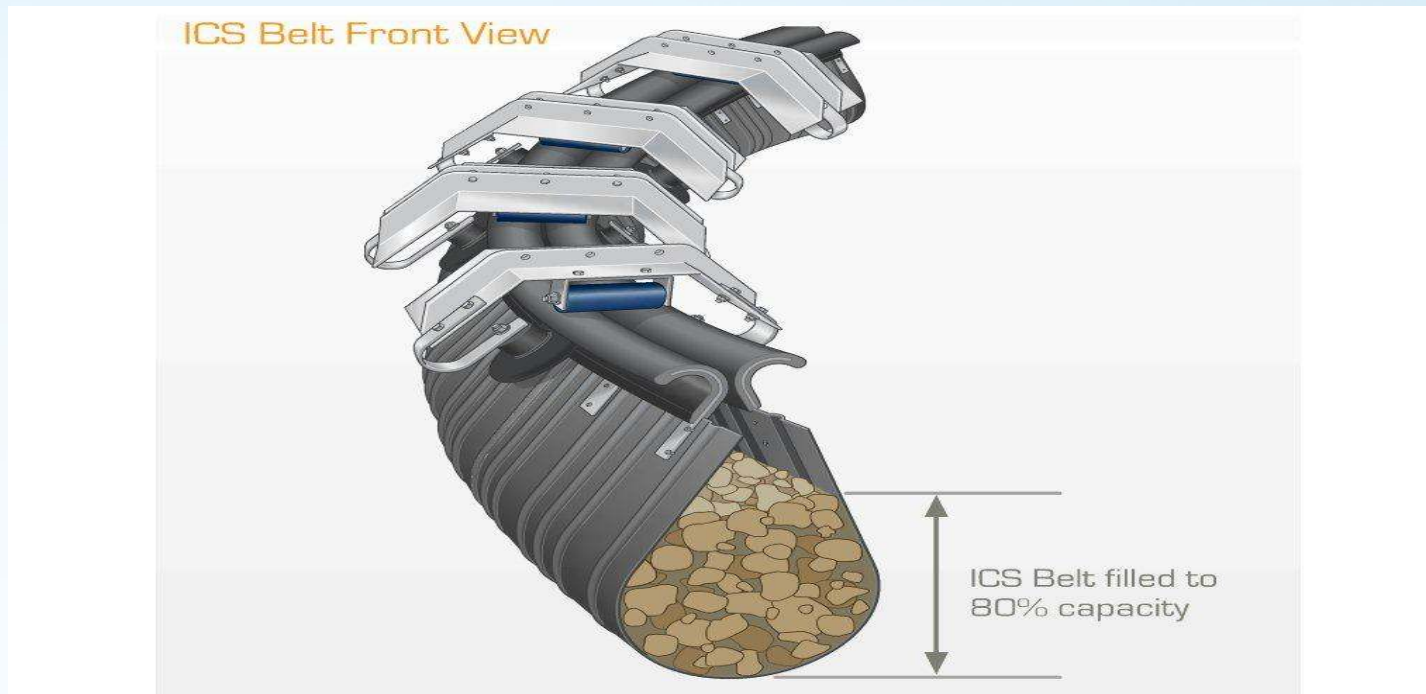
¹: Information as at 31 August 2012 Source: Audited financials from SCT's 2011/2 Annual Report
Note: The figures are those of Scott Group (defined as Scott Technology Limited and its subsidiaries)

15 Year Sales Revenue and NPAT



Recent Activities

- ▲ Contracts signed with Australian meat processors
- ▲ Due diligence underway on ICSL (Integrated Conveyor Systems Ltd)
- ▲ Dairy farm automation – technology update



Looking ahead to 2013 and beyond

- ▲ Improvement - Lean Sigma programme
 - ▲ staff and operations
- ▲ Dairy Automation commercialisation
- ▲ Electromagnets and superconductivity uptake
- ▲ Automation will drive Mining growth
- ▲ Meat processing technology → products and offerings



Thank you

- Formally second motion